

ERGOMAT is about solutions.

"I would like to congratulate you on manufacturing such a superior product. We have been using ERGOMATs for over five years now, and the mats are showing very little wear. That's pretty impressive considering we run our factory 16 hours per day. You might say we are getting twice the use out of our ERGOMATs. Our workers love these mats. They say that they feel less fatigued at the end of their shift. ...If workers are less fatigued, their performance should be better. Our investment in ERGOMATs turned out to be a real WIN-WIN situation for our workers and our company."

David Pearson, President
Frank Stubbs Co., Inc.

Experience the benefits of ERGOMAT for yourself.

Ask your local distributor to provide a sample for a no-obligation trial.

For information concerning your local ERGOMAT representative, please call 800.357.2111.

ERGOMAT®

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Westlake, Ohio 44145

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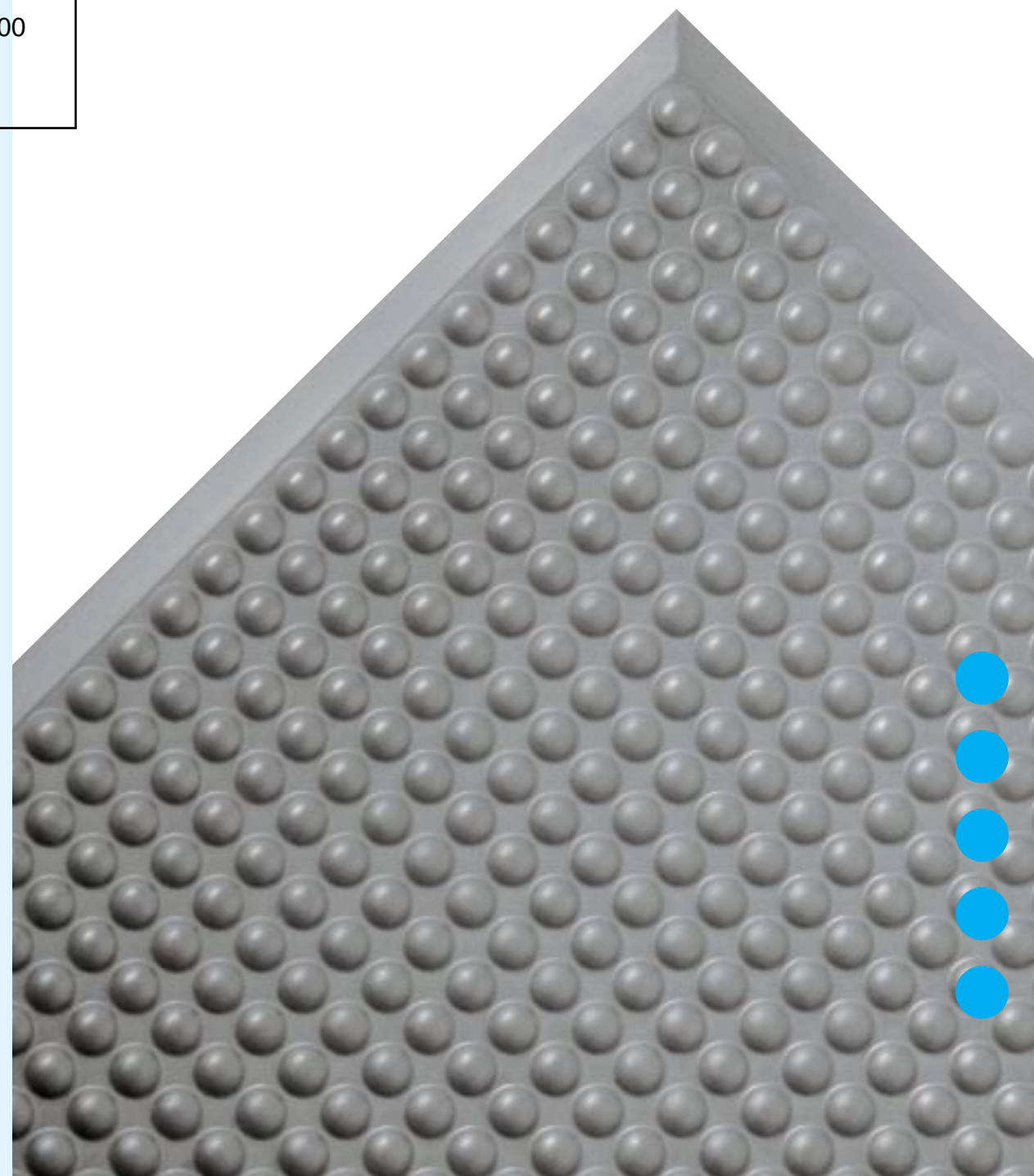
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ERGOMAT®
Exceptional anti-fatigue matting



How much time does your workforce lose to:

- fatigue?
- muscle strain?
- joint irritation?

Weeks to payback from productivity increase (based on one standard mat per workstation)

Labor rate per hour	Hours per week	% Productivity Increase with ERGOMAT			
		0.5%	1%	1.5%	2%
\$10	40	69.0	34.5	23.0	17.2
	80	34.5	17.2	11.5	8.6
	120	23.0	11.5	7.7	5.7
\$15	40	46.0	23.0	15.3	11.5
	80	23.0	11.5	7.7	5.7
	120	15.3	7.7	5.1	3.8
\$20	40	34.5	17.2	8.6	4.3
	80	17.2	8.6	4.6	2.9
	120	11.5	5.7	3.1	2.3
\$25	40	27.6	13.8	6.9	3.4
	80	13.8	6.9	3.8	2.3
	120	9.2	4.6	2.6	1.9
\$30	40	23.0	11.5	5.7	3.8
	80	11.5	5.7	3.1	2.3
	120	7.7	3.8	2.6	1.9

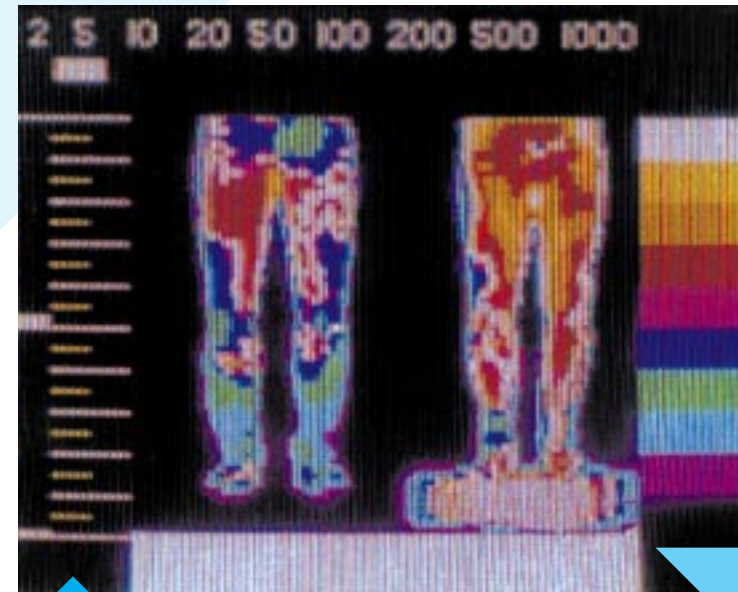
The Economic Impact of ERGOMAT

Savings per employee from reduction in lost time

Labor rate per hour	Avg. days lost per employee per year	% Reduction in Lost Time			
		5%	10%	15%	20%
\$10	3	\$12	\$24	\$36	\$48
	6	\$24	\$48	\$72	\$96
	9	\$36	\$72	\$108	\$144
\$15	3	\$18	\$36	\$54	\$72
	6	\$36	\$72	\$108	\$144
	9	\$54	\$108	\$162	\$216
\$20	3	\$24	\$48	\$72	\$96
	6	\$48	\$96	\$144	\$192
	9	\$72	\$144	\$216	\$288
\$25	3	\$30	\$60	\$90	\$120
	6	\$60	\$120	\$180	\$240
	9	\$90	\$180	\$270	\$360
\$30	3	\$36	\$72	\$108	\$144
	6	\$72	\$144	\$216	\$288
	9	\$108	\$216	\$324	\$432
\$30	12	\$144	\$288	\$432	\$576

What is the real cost of injury and fatigue? Industrial safety experts calculate that the indirect cost of an employee injury is equal to six times the direct cost. When you consider medical costs and compensation as well as the hidden costs of downtime, spoiled work and loss of production, worker absence due to injury becomes the single largest preventable cost to companies today.

At a cost of less than a penny an hour, the superior ERGOMAT® line of anti-fatigue mats represents an investment in economy.



This thermal photograph compares circulation in the lower body of a standing worker. The image on the right shows the worker standing on an ERGOMAT. Red and yellow tones indicate higher temperatures resulting from stimulated circulation to legs and feet, promoted by ERGOMAT's unique elastic properties and proprietary polymer formulation. The image on the left shows circulation patterns without the ERGOMAT advantage. Blues and greens in this thermal image are evidence of poor circulation, a reliable predictor of fatigue and muscle disorders.

The ERGOMAT line of anti-fatigue mats was developed specifically to



solve the problem of short-term fatigue and long-term injury associated with standing work positions. Our product line represents the most advanced technology for this purpose in the marketplace today.

A detailed report on extensive physiological benefits in conjunction with the use of this product is available from ERGOMAT.

Equipping a work place with ERGOMAT anti-fatigue mats will contribute to:

- Increased productivity and profitability
- A lower risk of occupational injuries
- Lower medical and insurance expenses
- Increased concentration and efficiency at work
- More contented employees